

## PROFESSIONAL SERVICES CONSULTING FIRM

HGS delivers *integrated construction, facilities management, engineering, and environmental solutions* tailored for U.S. federal agencies and international partners operating in Europe and Africa. With established offices in Norway and an extensive network of vetted local subcontractors and suppliers, we combine regional presence, host nation (HN) regulatory expertise with U.S. government contracting experience, and cultural and language familiarity ranging across; English, Norwegian, Swedish, Danish, Icelandic, Polish, Romanian, French, Arabic. Our construction and renovation expertise ranges from mission-critical infrastructure upgrades to specialized facility modifications, an understanding of supply chain challenges, ensuring projects are delivered safely, on schedule, and in compliance with both HN and U.S. federal standards.

## Why Choose HGS?

- **Regional Presence** – Norway base with operational reach across Europe and Africa.
- **Language Familiarity** – Multilingual staff (English, Norwegian, other regional languages) ensures clear communication with stakeholders.
- **Continental Connections** – Strong networks enable identification and management of best-in-class subcontractors and suppliers.
- **Regulatory Expertise** – Skilled in navigating host nation permitting processes and business rules.
- **Federal Alignment** – Proven experience with DoS, DoW, NAVFAC, and USACE contracting practices.
- **Safety & Environment** – OSHA, EM 385-1-1, and ISO-driven safety programs; zero-tolerance for unsafe practices.
- **Integrated Capability** – Facilities management, engineering, environmental, and construction services under one accountable partner.



## Contact Us

## About Us

Our team brings decades of experience supporting Department of State (DoS), Department of War (DoW), NAVFAC, and USACE missions worldwide. We understand the complexities of local permitting, HN regulatory frameworks, and federal compliance requirements, ensuring seamless execution across borders. HGS' multilingual staff and long-standing regional partnerships guarantee effective communication and strong continental connections.



**Lars Lilleng**

Project Manager  
+47 45 90 24 92  
lars@hgsengineeringinc.com



**Jack Rossiter**

Deputy Project Manager  
+47 93 64 19 46  
jack@hgsengineeringinc.com



**CONSULTING  
SERVICES**



+47 45 90 24 92



Ringtunveien 1, Grålum, Norway



hgsengineeringinc.com

## Benefits

## Expertise

## Services

## HGS Engineering – Nordic Technical and Management Services

HGS Engineering provides comprehensive technical, compliance, and management support for U.S. Government projects in the Nordic region. With offices in Norway and experience U.S. federal contracting, we help ensure seamless delivery from proposal to closeout — bridging U.S. contracting frameworks with Host Nation (HN) requirements and local practice.

## Project Management & Technical Oversight

HGS provides project control, documentation, and oversight aligned with both U.S. and Nordic standards.

**Scheduling & Reporting:** Primavera or MS Project schedules compliant with UFGS requirements; periodic progress updates and risk tracking.

**Change & Claim Support:** Preparation of Requests for Equitable Adjustment (REA), Value Engineering Proposals, and change documentation per FAR requirements.

**Design Review & Integration:** Verification that submittals and contractor-prepared designs meet both UFGS and Norwegian regulation standards.

**Partnering & Progress Reviews:** Facilitating collaboration between USACE, contractors, and local stakeholders.

We ensure technical accuracy, transparent communication, and proactive issue resolution throughout the project lifecycle.



## Construction Phase Support

We provide field-level and management support during execution to maintain contract compliance, safety, and quality throughout the build.

**Staff Augmentation:** Bilingual site engineers, safety officers, and quality control specialists trained under EM 385-1-1, and Host Nation EHS standards.

**Quality & Compliance Oversight:** Implementation of USACE RMS-CM systems, submittal tracking, and QC documentation.

**Safety & Environmental Management:** Compliance with both U.S. and Norwegian HSE regulations, including local permitting and waste handling.

**Coordination with Host Nation & Third-Party Inspectors:** Ensuring all inspections, materials, and documentation satisfy both UFGS and HN requirements.

We act as the operational bridge between U.S. prime contractors, Norwegian authorities, and local subcontractors to prevent delays and maintain compliance.

## Procurement & Material Sourcing

HGS assists with identifying and verifying materials and products acceptable to both U.S. and European standards.

**Comparable Product Evaluations:** Documentation per UFGS requirements demonstrating equivalency between ASTM, EN, and NS standards.

**Local Supply Chain Support:** Coordination with approved Nordic suppliers to reduce import costs and lead times.

**Import/Export & Customs Guidance:** Preparation of customs documents and coordination of logistics for controlled or specialized equipment.

**Sustainability & Compliance:** Ensuring all materials align with Host Nation environmental and procurement requirements.

Our regional network simplifies procurement and reduces the risk of non-conforming materials or delivery delays.



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## Benefits

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### Pre-Proposal Support

HGS helps clients prepare compliant, competitive, and well-structured proposals for U.S. Government work in Europe.

**Proposal Writing & Compliance:** Development of technical narratives, management plans, and forms in full accordance with FAR/DFARS and Section L & M criteria.

**Cost & Pricing Support:** Estimation aligned with Nordic market rates, labor law, and logistics conditions.

**Review & Submittal Management:** PIEE and ProjNet coordination, ensuring all attachments and certifications are properly uploaded and tracked.

**Local Market Intelligence:** Early insight on subcontractor capacity, labor costs, material availability, and regulatory constraints in Norway and the broader region.

Our pre-proposal services ensure each submission is responsive, realistic, and tailored to the local operating environment.

### Market Entry & Local Integration

For firms establishing operations in Norway, HGS provides hands-on guidance for registration, compliance, and integration.

**Company Registration & Tax Setup:** Assistance with D-numbers, VAT registration, and employer compliance under the Norwegian Working Environment Act.

**Subcontractor Sourcing:** Vetting, negotiation, and onboarding of local trades, suppliers, and consultants.

**Legal & Cultural Advisory:** Consulting on host-nation laws, customs procedures, labor relations, and cross-cultural project communication.

**Liaison with Authorities:** Coordination with Forsvarsbygg (NDEA), municipalities, and local agencies for permitting and base access procedures.

Our local presence ensures U.S. and allied contractors can operate lawfully, efficiently, and with minimal administrative friction.

### Close-Out & Commissioning

HGS manages the closeout process to meet both U.S. Government and Host Nation expectations.

**Submittal Compilation:** As-builts, O&M manuals, and final documentation per UFGS requirements.

**Commissioning & Verification:** Functional testing and certification of systems to U.S. and Norwegian standards.

**Final Acceptance & Turnover:** Coordination with HN authorities for inspection, approval, and formal handover.

**Bilingual Documentation:** Certified English/Norwegian versions for submission to both USACE and local agencies.

We streamline final documentation and acceptance, ensuring a clean and compliant project close.

### Specialized Advisory Services

Beyond direct project execution, HGS offers consulting and training services to enhance performance and compliance.

FAR/DFARS and USACE compliance training for project staff.

Claims, REA, and value engineering documentation support.

Tailored workshops on Host Nation permitting and RMS documentation.

These services provide lasting value, equipping our partners with the tools and understanding to succeed in U.S. Government projects abroad.

### More Information

For more information about our consulting services, please contact us at +47 45 90 24 92 & [lars@hgsengineeringinc.com](mailto:lars@hgsengineeringinc.com)



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[hgsengineeringinc.com](http://hgsengineeringinc.com)